

Service Category	MSRP/List Price	Discount Off MSRP/List Price	Unit of Measure
1 WEBSITE DESIGN/DEVELOPMENT			
To include but not limited to: Website Design/Development Services using ISF, Inc. standard development methodology of Define, Design, Develop, Deploy with a typical project team. Hourly rates for project team roles are included as separate line items.			
Static Pages - Define, Design, Develop, Deploy	\$395,000.00	23.00%	Per Specified Number of Pages
Pages With Complex Backend Integrations - Define, Design, Develop, Deploy	\$838,000.00	23.00%	Per Specified Number of Pages
Consultant (Principal)	\$280.00	6.70%	Hourly
Project Manager (Senior)	\$215.00	6.70%	Hourly
Business Analyst (Senior)	\$205.00	6.70%	Hourly
Consultant (Intermediate)	\$170.00	6.70%	Hourly
Programmer (Senior)	\$155.00	6.70%	Hourly
Quality Assurance Senior Manager	\$150.02	6.70%	Hourly
Project Analyst/Technical Writer	\$115.00	6.70%	Hourly
2 DOMAIN NAME SYSTEM (DNS) MANAGEMENT			
To include but not limited to: DNS Management is provided at an hourly rate.			
Project Manager (Senior)	\$215.00	6.70%	Hourly
Business Analyst (Senior)	\$205.00	6.70%	Hourly
Consultant (Intermediate)	\$170.00	6.70%	Hourly
Programmer (Senior)	\$155.00	6.70%	Hourly
3 BUSINESS ANALYSIS SERVICES			
To include but not limited to: Business Analysis is provided at an hourly rate.			
Consultant (Principal)	\$280.00	6.70%	Hourly
Project Manager (Senior)	\$215.00	6.70%	Hourly
Business Analyst (Senior)	\$205.00	6.70%	Hourly
Consultant (Intermediate)	\$170.00	6.70%	Hourly
Programmer (Senior)	\$155.00	6.70%	Hourly
Quality Assurance Senior Manager	\$150.02	6.70%	Hourly
4 WEBSITE HOSTING			

Service Category	MSRP/List Price	Discount Off MSRP/List Price	Unit of Measure
To include but not limited to: Website Hosting is provided based on agreed upon Service Level Agreement.			
SLA - Advanced Monthly Hosting	\$11,200.00	6.90%	Monthly
SLA - Basic Monthly Hosting	\$640.00	6.90%	Monthly
SLA - Intermediate Monthly Hosting	\$5,850.00	6.90%	Monthly
Advanced Setup (one-time setup)	\$15,750.00	6.90%	One time Fee
Basic Setup (one-time setup)	\$2,025.00	6.90%	One time Fee
Intermediate Setup (one-time setup)	\$8,100.00	6.90%	One time Fee
5 CLOUD HOSTING			
To include but not limited to: Cloud Hosting is provided based on agreed upon Service Level Agreement.			
SLA - Advanced Monthly Hosting	\$11,200.00	6.90%	Monthly
SLA - Basic Monthly Hosting	\$640.00	6.90%	Monthly
SLA - Intermediate Monthly Hosting	\$5,850.00	6.90%	Monthly
Advanced Setup (one-time setup)	\$15,750.00	6.90%	One time Fee
Basic Setup (one-time setup)	\$2,025.00	6.90%	One time Fee
Intermediate Setup (one-time setup)	\$8,100.00	6.90%	One time Fee
6 ACCESSIBILITY SERVICES			
To include but not limited to: Accessibility Services to meet accessibility technical standards such as US Section 508, or WCAG 2.0 AA are provided at an hourly rate.			
Consultant (Principal)	\$280.00	6.70%	Hourly
Project Manager (Senior)	\$215.00	6.70%	Hourly
Business Analyst (Senior)	\$205.00	6.70%	Hourly
Consultant (Intermediate)	\$170.00	6.70%	Hourly
Programmer (Senior)	\$155.00	6.70%	Hourly
Quality Assurance Senior Manager	\$150.02	6.70%	Hourly
Project Analyst/Technical Writer	\$115.00	6.70%	Hourly
7 WEB CONTENT MANAGEMENT (WCM)			
To include but not limited to: Web Content Management Services are provided at an hourly rate.			
Consultant (Principal)	\$280.00	6.70%	Hourly
Project Manager (Senior)	\$215.00	6.70%	Hourly
Business Analyst (Senior)	\$205.00	6.70%	Hourly

Service Category	MSRP/List Price	Discount Off MSRP/List Price	Unit of Measure
Consultant (Intermediate)	\$170.00	6.70%	Hourly
Programmer (Senior)	\$155.00	6.70%	Hourly
Quality Assurance Senior Manager	\$150.02	6.70%	Hourly
Project Analyst/Technical Writer	\$115.00	6.70%	Hourly
8 WEB TRAINING, MAINTENANCE, AND SUPPORT			
To include but not limited to: Web Training, Maintenance, and Support Services are provided at an hourly rate.			
Consultant (Principal)	\$280.00	6.70%	Hourly
Project Manager (Senior)	\$215.00	6.70%	Hourly
Business Analyst (Senior)	\$205.00	6.70%	Hourly
Consultant (Intermediate)	\$170.00	6.70%	Hourly
Programmer (Senior)	\$155.00	6.70%	Hourly
Quality Assurance Senior Manager	\$150.02	6.70%	Hourly
Project Analyst/Technical Writer	\$115.00	6.70%	Hourly
9 TURNKEY SOLUTIONS			
To include but not limited to: Turnkey Solution of a web-based emergency management operations application. Pricing may be either single license for a large enterprise, or per user.			
Enterprise License installation, setup, training, and hosting of a web- based emergency management operations application, single entity. High complexity , high level of customization.	\$2,000,000.00	10.00%	One time Fee
Enterprise License installation, setup, training, and hosting of a web- based emergency management operations application, single entity. Medium complexity, moderate level of customization.	\$1,000,000.00	10.00%	One time Fee
Enterprise License installation, setup, and hosting of a web-based emergency management operations application, single entity. Low complexity, little to no customization.	\$500,000.00	10.00%	One time Fee
Per-User License installation, setup, and hosting of a web-based emergency management operations application for a large enterprise. High complexity, high level of customization.	\$1,000,000.00	10.00%	One time Fee

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Per-User License installation, setup, and hosting of a web-based emergency management operations application, maximum of 3 API set ups, import users and equipment, configure business rules. Medium complexity.	\$500,000.00	10.00%	One time Fee
Per-User License installation, setup, and hosting of a web-based emergency management operations application, all self service. Low complexity.	\$250,000.00	10.00%	One time Fee
Enterprise License of a web-based emergency management operations application. License grants the rights to use the software and includes non-emergency support, global software updates, and routine software maintenance. The software license does not include emergency on-call customer service, on-site customer service or annual on-site training. High complexity.	\$200,000.00	10.00%	One time Fee
Enterprise License of a web-based emergency management operations application. License grants the rights to use the software and includes non-emergency support, global software updates, and routine software maintenance. The software license does not include emergency on-call customer service, on-site customer service or annual on-site training. Medium complexity.	\$150,000.00	10.00%	One time Fee
Enterprise License of a web-based emergency management operations application. License grants the rights to use the software and includes non-emergency support, global software updates, and routine software maintenance. The software license does not include emergency on-call customer service, on-site customer service or annual on-site training. Low complexity.	\$100,000.00	10.00%	One time Fee

Service Category	MSRP/List Price	Discount Off MSRP/List Price	Unit of Measure
Per-User License maintenance and support of a web-based emergency management operations application. License grants the rights to use the software and includes non-emergency support, global software updates, and routine software maintenance. The software license does not include emergency on-call customer service, on-site customer service or annual on-site training.	\$100.00	10.00%	Per User / Monthly
On Demand Licenses for a web-based emergency management operations application (emergency response).	\$100.00	10.00%	Per User / Monthly
On-Site Maintenance, Training and Support for a web-based emergency management operations application (emergency response). Travel costs billed separately and not included. (Hourly Rate) - Subject Matter Expert	\$400.00	6.70%	Hourly
On-Site Maintenance, Training and Support for a web-based emergency management operations application (emergency response). Travel costs billed separately and not included. (Hourly Rate) - Principal Consultant	\$280.00	6.70%	Hourly
Training Exercise Support for a web-based emergency management operations application. (Hourly Rate) - Subject Matter Expert	\$400.00	6.70%	Hourly
Training Exercise Support for a web-based emergency management operations application. (Hourly Rate) - Principal Consultant	\$280.00	6.70%	Hourly